



32ND ANNUAL



INTERNATIONAL OPERATING CONFERENCE & TRADE SHOW

MAY 21-23, 2012

HOUSTON, TEXAS

Hilton Americas-Houston • George R. Brown Convention Center

**PRELIMINARY
CONFERENCE PROGRAM**

CONFERENCE

The ILTA conference and trade show is the premier event for keeping up to date on industry activities and trends, sharing information, learning about new technologies, and building a professional network. More than 3,300 people from around the world are expected to attend the 2012 ILTA Conference and Trade Show on May 21-23 in Houston, Texas.

Conference Highlights:



The 2012 ILTA conference will feature presentations on the most relevant topics and challenges facing the terminal industry today. This preliminary program highlights the major themes planned for this year's conference. Information on each presentation will be available in the final conference brochure.

This year's program focuses on four key tracks:

SCHEDULE OF EVENTS

May 20, 2012

Golf Tournament

May 21-22, 2012

Conference

May 22-23, 2012

Trade Show

May 23-24, 2012

Post-conference

Workshops

Operations/Industry Updates

These topics provide detailed insight into operational issues. This track allows attendees to benefit from the knowledge and experience of leading experts in the terminal industry.

Business Issues

Specifically designed for terminal executives, general managers and other executive personnel, these sessions offer informative and valuable techniques for managing business issues.

Environmental, Health, Safety and Security

Sessions in this track address the impacts of environmental, health, safety and security regulations on terminals.

Spanish

These presentations, all conducted in Spanish, focus on best practices, technical issues, and products and services of interest to terminal operators and owners.



KEYNOTE SPEAKER

Dan Burrus, Technology Futurist, Business Strategist and Author

Flash Foresight: Powerful Personal Strategies for Shaping Your Future

Dan Burrus has established a worldwide reputation for accurately predicting the future of technological change and its impact on the world of business. During his presentation, he will address relevant trends in the terminal industry and help attendees think about how to separate that which will happen in the future from that which might happen. He describes "Flash Foresight" as bursts of accurate insights about the future that reveal new and different ways of solving problems, creating new products, providing high-demand services or building new lines of business. Using these insights, Burrus will teach attendees how to leverage the skills and talents within their organization in new ways. He will provide an exclusive perspective, tailored to our industry, and give specific insights into the opportunities that will be made possible by rapid technological change.

Trade Show

Trade Show Hours

TUESDAY • MAY 22
1:30 p.m. to 6:00 p.m.

WEDNESDAY • MAY 23
9:00 a.m. to 2:00 p.m.

**GEORGE R. BROWN
CONVENTION CENTER**

SPONSORSHIP INFORMATION

Looking for targeted exposure?

Get your company name in front of more than 3,300 participants with an event sponsorship. A variety of packages are available exclusively to 2012 exhibitors.

Contact Renita Gross at 703-875-2011 or rgross@ilta.org to discuss a sponsorship package that is right for your business.

Over 275 product, service, and technology providers from around the world will bring their most innovative ideas and solutions to the trade show. Visit these exhibitors to find the latest in products and services for the terminal industry.

2012 Trade Show Exhibitors Include:

24 Hr Safety, LLC	Burns & McDonnell	Energy Solutions International
A W Hudson Supply Co.	Busch USA	Envent Corporation
A.R. Watson Inc.	Caldwell Tanks	Envirocon Systems, Inc.
AC2, Inc.	Cameron Valves & Measurement	Erectastep LLC
Advance Tank & Construction	CAPE Inc.	ESDC Inc.
Advanced Polymer Coatings	CAR-BER Testing Services	Evergreen Industrial Services
Allentech	Carbis, Inc.	Farwest Corrosion Control
Allesco	CarboVac	FCC Environmental
All-Tex Industrial Supply, LLC	CB&I	FHG, Inc.
Amcorr Products and Services	CEDA International Corporation	Field Specialties Inc. (FSI)
Amerex/Solberg	Century Group, Inc.	FireSafe Services, LLC/FireDos
American Heating Co., Inc.	Chemguard	Fisher Tank Company
American Tank & Vessel, Inc.	Chemtec Energy Services, LLP	Flexible Lifeline Systems, Inc.
Ametek	CI Actuation	Fluxo Solucoes Integradas Ltda.
Anderson International	ComposiSleeve	FMC Technologies, Inc.
Antea Group	Conestoga-Rover & Associates	Fort Vale Engineering LTD
APEX Piping Systems Inc.	Consolidated, Inc.	Franklin Valve L. P.
Apollo International Corp.	Cooley	Frost National Bank
Applus RTD	Corrigan Kleinfelder	FYFE Co., LLC
ARID Technologies, Inc.	Corrosion Control Incorporated	G.R. Birdwell Construction
ARTA	Corrpro	Gas Equipment Co., Inc.
ATEC Steel Fab. & Const.	CSI	Gauging Systems Inc.
AUMA Actuators, Inc.	CST Covers	GE Analytical Instruments
Automation Products Group, Inc.	Daniel Measurement & Control	GEM Mobile Treatment Services
Avanti Environmental, Inc.	Dearman Systems, Inc.	Gencor Industries, Inc.
Baker Hughes Process & Pipeline Svcs	Dehumidification Technologies	General Atomic Electronic Sys.
Baker Tank Co./Altech	Denso North America	Graver Tank
BARR Engineering Co.	Desmi, Inc.	Green Access & Fall Protection
BBB Tank Services, Inc.	Determan, Inc.	Greenberry Industrial
BIC Alliance	Divicom USA	Groth Corporation
BIS TEPCO INC.	Dixon Valve & Coupling Co.	Groundwater & Environmental
Blackmer, A Dover Co.	DJA Inspection Services Inc.	Gutteling Americas Inc.
BMT Acquisition, LLC	Don Miller & Associates, Inc.	Hayward Baker Inc.
Boerger, LLC	ECF Inc.	Hazardous Cargo Bulletin
Brand Energy & Infrastructure	Ed Martin & Associates	Heatec, Inc.
Bridgefield Electrical Services	Emco Wheaton USA, Inc.	Hemco Industries, Inc.
Brodie International	Emerson Process Management	Heritage Environmental Services
Bullard Company	Enardo, an HMT Company	HMT Inc.
Burner Combustion Systems	Endress+Hauser GmbH & Co., KG	Honeywell Enraf Americas, Inc.



Who Should Attend

Owners and operators of bulk liquid storage facilities

Chief executives and managing directors of petroleum and chemical companies

Senior executives of the customers and suppliers of bulk liquid terminals

Terminal managers

Business development managers

Environmental managers and engineers

Renewable fuels producers and distributors

Safety professionals

Security specialists

Regulatory affairs directors

Human Resources managers

Maintenance supervisors

Horiba Scientific
Hose Master LLC
ICL Calibration Laboratories, Inc.
IEA/regAction
Industrial Info Resources, Inc.
Industrial Maintenance Group Inc.
Industrial Surfacing Corp.
Innospec Fuel Specialties
Innovac Controls Pty Ltd
Insultherm Inc.
Intergulf Corporation
International Paint LLC
International Tank Service, Inc.
Intertek
Intsel Steel Distributors
IRISNDTMATRIX
J.J. White Inc.
J.T. Cleary, Inc.
Jensen Mixers International
Jiangsu Changlong Technologies
Jogler, Inc.
John M. Ellsworth Co., Inc.
John Zink Company, LLC
Jordan Technologies, Inc.
Kanon Loading Equipment
Kelley Construction, Inc.
KloECKner Metals US
L & J Technologies
LATINCORR
Lemis USA, Inc.
Liquid Controls Group
Liquip International Pty Limited
Loikits Industrial Services Inc.
M C & I
M. L. Smith Jr., LLC
Magnetrol International, Inc.
Mascoat Products
Mass Technology Corporation
Matcor, Inc.
Matrix Service Inc.
McDonough Engineering Corp.
McJunkin Red Man Corporation
MESA
Mesa Rubber Company
Meter Engineers Inc.
Metro Pumps and Systems, Inc.
MFE Enterprises Incorporated
Micro Motion (Emerson)
Micropack Detection (Americas)
MidContinental Chemical Co.
Midwestern Services, Inc.
MISTRAS Services Division
Mix Brothers Tank Services, Inc.
Mixer Technologies
MMC International Corporation
Mobley Industrial Services, Inc.
Moffatt & Nichol
Mott Tank Inspection, Inc.
MTS Systems Corp. Sensors Div.
MultiTherm LLC
Mustang Sampling
Nanjing Auto Electric Co., Ltd
Net Safety Monitoring Inc.
Newson Gale, Inc.
North American Coatings
Novaflex Industries
OCV Control Valves

Odessa Pumps and Equipment
Oil, Gas & Petrochem Equipment
Oilco, a Div of Valevic Corp.
Endress+Hauser GmbH & Co., KG
Omni Valve Co.
OMNTEC Mfg., Inc.
OPW Fluid Transfer Group
Orion Marine Group
Pala-Interstate, LLC
Paratherm Corporation
Paso Robles Tank Inc.
Pat Tank
PCA Engineering, Inc.
Pelican Worldwide
Petrochem Inspection Services
Philadelphia Mixing Solutions, Ltd.
Phoenix Contact
Pigs Unlimited International, Inc.
Pipe Products
PLS Construction, Inc.
Pneumecator Co., Inc.
Polystar Inc.
PPG Industries
PPM Consultants, Inc.
Praxair Services, Inc.
Precision Filtration Products
Prime Engineering, Inc.
ProAct Services Corporation
Process Systems & Solutions
Prompribor
Protectoseal Company, The
Protego (USA) Inc.
PumpingSol
QMax Industries, Inc.
Quest Integrity Group, LLC
RAGWORM
Remote Automation Solutions
River Consulting
Rocky Mountain Fabrication
Rosemount Tank Gauging
ROSEN USA
Rotork Controls, Inc.
Russo Corporation
S.T. Hudson Engineers Inc.
SafeRack LLC
Saybolt LP
Schroeder Environmental Cleaning
Scully Signal Company
SedCon Technologies, Inc.
SET Industrial Services, Inc.
SGS North America, Inc.
Sherwin-Williams Co., The
Siemens Energy & Automation
Smart-Hose Technologies
Smith Tank & Steel, Inc.
Solares Florida Corp.
Solidification Products Int'l, Inc.
SOS Rubber International, Inc.
Spade Corporation
Specialty Tank Services (STS)
SPX Flow Technology
ST Laboratories
Stolthaven Houston Inc.
Storage Terminals Magazine
Straight Line Insulation I, L.P.
Stream-Flo Industries Ltd.
Strobel Starostka Construction

STV Incorporated
Sunoco Partners Butane Blending
Superior Industrial Maintenance
T.F. Warren Group Inc.
Tampa Tank, Inc.
Tank Builders, Inc.
Task Force Tips Inc.
TCI Services, Inc.
Team Industrial Services, Inc.
Technip USA, Inc.
TechnoSoft Inc.
Telvent DTN
TESCO/Symex Americas
The Mundy Companies
Titan Industries
TKDA
Tnemeccompany Inc.
Total Control Systems
Trey Industries
Trimble Navigation Ltd
TriStar GES, Inc.
Tulsa Engineering Alliance, Inc.
Tyco Fire Protection Products
Tyco Thermal Controls
U.S. Dept. of Homeland Security
U.S. Tank Protectors, Inc.
UCI
Ultraflote Corporation
United Environmental Services
US EPA
US Hose Corporation
USA Tank Storage Systems
Vacono Aluminum Covers GmbH
Valve Automation
Valve Concepts, Inc.
Varec, Inc.
Veolia ES Industrial Services, Inc.
VisionMonitor Software, LLC
Vista Leak Detection, Inc.
Volcanic Heater, Inc.
W.L. Walker Co., Inc.
W.T. Byler Co. LP
WeamcoMetric
Webb-Murray
Welker, Inc.
Westech Industrial, Inc.
Western Valve
Wilks Enterprise, Inc.
Willbros Engineers (U.S.), LLC
Williams Fire & Hazard Control
Worldwide Oilfield Machine, Inc.
XL Industrial Services Inc.
XOS
Zerust Oil & Gas



ILTA International Operating
Conference & Trade Show
HOUSTON ★ TEXAS

MAY
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32ND ANNUAL

16th Annual Golf Tournament

SUNDAY | MAY 20, 2012

1:00 P.M. SHOTGUN START | Wildcat Golf Club



Show your support for ILTA with a logo golf shirt!

Each high quality, white shirt is made from a wrinkle-resistant, moisture-wicking fabric that is machine washable. Golf tournament participants may pre-order shirts for \$35.00. Remaining quantities will be sold during the tournament for \$40.00.

Men's Sizes Only - Limited Quantities Available

CLUBHOUSE SPONSOR



EAGLE SPONSOR



* REGISTER BY MAY 7, 2012

TO ENSURE YOUR SPOT ON THE GREEN!

- Foursome\$650
- Individual Golfer.....\$175

FORMAT: Four-player team scramble

AWARDS:

The tournament is played on two courses. At the end of tournament play, foursomes will be sorted into three flights based on gross scores. Three team awards for each course will be presented, based on the following categories:

- Course Champion Team (Flight 1)
- 1st Place Team (Flight 2)
- 2nd Place Team (Flight 3)

Individual skill prizes will also be distributed for the Longest Drive and the Closest to the Pin on each course.

DON'T MISS YOUR CHANCE TO WIN!

SCHEDULE OF EVENTS:

- | | |
|------------|---------------------------------|
| 11:30 a.m. | Golfer Registration & Lunch |
| 1:00 p.m. | Shotgun Start |
| 6:00 p.m. | Buffet Dinner & Awards Ceremony |

Incident Weather Policy: The tournament will be held rain or shine. Wildcat Golf Club reserves the right to cancel the tournament in the event of inclement weather. If cancellation occurs, ILTA will refund full registration fees provided that play has not begun.



A favorite of Houston golfers, Wildcat has two world-class courses designed by Scottish architect Roy Case. Set amidst the highest natural land elevations in Houston, the remarkable Highlands course couples rolling fairways with fast greens.

The more traditional Lakes course boasts spectacular views of Houston. Both offer unique challenges and provide a delightful experience for golfers of all skill levels.

WILDCAT GOLF CLUB
12000 ALMEDA ROAD
HOUSTON, TX 77045

www.wildcatgolfclub.com

FOR MORE INFORMATION:

Phone: 703-875-2011 | E-mail: golf@ilta.org | Web: www.ilta.org

16TH ANNUAL Golf Tournament



Wildcat Golf Club
1:00 P.M. SHOTGUN START
HOUSTON ★ TEXAS

MAY 20
2012

CLUBHOUSE SPONSOR



EAGLE SPONSOR



PUTTING CONTEST

During the 2012 tournament, a putting contest will be held on the practice green. The winner will receive a \$250 Wildcat Golf Club Pro Shop Gift Certificate. DON'T MISS THIS CHANCE TO WIN!

REGISTRATION FORM

<input type="checkbox"/> Foursome.....	\$650 per foursome	X _____	= \$ _____
<input type="checkbox"/> Individual Golfer.....	\$175 per golfer	X _____	= \$ _____
<input type="checkbox"/> ILTA Golf Shirt	\$35 per shirt	X _____	= \$ _____
SHIRT SIZES (MEN'S): <input type="checkbox"/> M x ____qty. <input type="checkbox"/> L x ____qty. <input type="checkbox"/> XL x ____qty. <input type="checkbox"/> XXL x ____qty.		TOTAL AMOUNT DUE: = \$ _____	

REGISTRATION CONTACT INFORMATION

NAME _____

COMPANY _____

ADDRESS _____

CITY _____ STATE/PROVINCE _____ ZIP/POSTAL CODE _____

PHONE _____

E-MAIL _____

PAYMENT INFORMATION

CHECK ENCLOSED (payable to ILTA)

VISA

MASTERCARD

AMERICAN EXPRESS

CARD NUMBER _____

EXPIRATION DATE _____

NAME ON CARD _____

COMPLETE BILLING ADDRESS _____

SIGNATURE (REQUIRED) _____

GOLFER INFORMATION

COURSE PREFERENCE > Highlands Lakes No Preference
Course preferences will be granted on a first come, first served basis.

There are two players per cart. Please indicate which players will share a cart.

CART 1

NAME _____	COMPANY _____
_____	_____

CART 2

NAME _____	COMPANY _____
_____	_____

Register by May 7, 2012
to ensure your spot on the green!

- FAX COMPLETED FORM TO 703-875-2018
- REGISTER ONLINE AT WWW.ILTA.ORG
- MAIL TO

ILTA GOLF TOURNAMENT
1005 N. Glebe Road, Suite 600
Arlington, VA 22201 USA

REGISTRATION TERMS & CONDITIONS:

Advanced registration is required for participation. Registration forms received after May 7, 2012 will incur a \$50 processing fee. All cancellations must be in writing. They may be faxed to 703-875-2018 or e-mailed to golf@ilta.org. A full refund, less a \$50 per person processing fee, will be paid for cancellation requests received on or before May 7, 2012. Refunds will not be paid after that date. ★ **Registrations are transferable.** Player substitution requests must be received in writing. They must be e-mailed to golf@ilta.org on or before May 9, 2012, in order to be listed on the official players' roster.

Prize Giveaway

Visit each giveaway sponsor's booth during the trade show to enter the prize drawing.

THREE PRIZES WILL BE AWARDED ON TUESDAY, MAY 22:

- \$750 Lowe's® Gift Card
- \$750 Best Buy® Gift Card
- \$1,500 VISA® Gift Card

THE GRAND PRIZE WILL BE AWARDED ON WEDNESDAY, MAY 23:

One lucky trade show attendee will win a Royal Caribbean® Cruise Vacation Gift Certificate for **\$3,000**

You must be present to win. Additional rules apply. See official entry form at the trade show for details.



Accommodations

A block of rooms has been reserved at the Hilton Americas-Houston at the rate of \$175 (single occupancy) or \$200 (double occupancy) per night. These rooms are available at this rate on a first-come, first-served basis and will fill up quickly. Please identify yourself as attending the ILTA Conference and Trade Show to receive the group rate. **Contact the hotel directly for reservations, or make your reservations online at www.hilton.com.**

Hilton Americas-Houston

1600 Lamar
Houston, TX 77010
Phone: 713-739-8000
www.hilton.com



Annual Safety Awards Breakfast

ILTA's Sixth Annual Safety Awards Breakfast on Tuesday, May 22 will recognize ILTA terminal member companies that demonstrate exemplary performance in protecting their employees from injury and illness while promoting employee safety and health.

Trade Show Dinner Reception

All attendees and exhibitors are invited to an evening reception on Tuesday, May 22. This event, which will include live entertainment, refreshments, appetizers and a dinner buffet, will be a great opportunity to network with others in the industry, meet new acquaintances, and catch up with old friends.

ABOUT ILTA

The International Liquid Terminals Association is the only trade association that focuses exclusively on the bulk liquid terminal industry. It represents companies and partnerships that operate terminals in 48 countries. Products handled by our members include crude oil, petroleum products and a wide variety of chemicals, as well as ethanol, biodiesel, vegetable oils, molasses and fertilizers. Revenue received from our conference and trade show goes directly into services for our members, such as analysis of regulatory developments, ongoing training programs, the monthly newsletter, and representation of the bulk liquid terminal industry in Washington.

TERMINAL MEMBERS

ILTA terminal member facilities include deepwater, barge and pipeline terminals whose bulk liquid commodities are a key part of the national and international economies. These terminals interconnect with and provide services to the various modes of bulk liquid transportation, including ocean-going tankers, barges, tank trucks, rail cars and pipelines.

SUPPLIER MEMBERS

ILTA supplier members provide a wide variety of products and services to the terminal industry. These products and services are essential to the success and efficient operation of bulk liquid terminals.

www.ilta.org

The Leading Advocate for the
Bulk Liquid Terminal Industry

TRUSTED, RESPECTED, EFFECTIVE