



## Dearman Systems, Inc.

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### **Leading Provider of Terminal Automation Software Solutions Offers Comprehensive Web-Based Enterprise Management for the Bulk Petroleum, Aviation, Chemical, and Renewable Fuels Industries**

Tucson, May 29, 2009 – Dearman Systems, Inc., a leading provider of Terminal Automation Software, introduces a web-based implementation of its Dearman Enterprise Management™ solution which involves a minimal one-time activation fee and an affordable annual license subscription. Comprehensive management of the entire enterprise has never been easier or more affordable.

Dearman Enterprise Management™ is a component based system specifically developed for the unique needs of the bulk liquids industry with increased efficiency and increased profits as the application's primary goal. Dearman Enterprise Management™ provides all of the following functionality:

- UNITY™
- Inventory Management
- Accounting and Reporting
- Contract and Pricing Management
- Invoicing
- IRS and EPA Compliance Reporting

#### **UNITY™**

UNITY™ is the foundation for Dearman Enterprise Management™ and provides the common user interface, data object sharing, and primary integration of the various Enterprise components. The Dearman UNITY™ engine functions in single or multiple terminal configurations whether automated, manual, or a combination of both.

- Compatible with existing terminal automation systems from any vendor (provided the system is open or uses a published protocol)
- Provides the framework that combines the functions of both terminal automation and enterprise management
- With UNITY™, a central office and any number of terminals can share data
- Supports common third party transaction processing protocols
- Cost effective solution for retrieving and efficiently utilizing and managing data from all terminals in as near a real-time environment as possible
- Any unit-of measure can be converted to any other unit-of-measure on the fly and with virtually no rounding error

#### **Inventory Management**

- Consolidate inventory transactions from one or more terminal automation systems as well as non-automated terminals such as barge and ship terminals
- Dual entry system that provides a full audit trail



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### **Accounting and Reporting**

- Interfaces to most accounting systems
- Data reporting from the terminal level to the enterprise level
- Real-time information aids hedging
- Credit and allocation management
- Integrated customer orders, invoices, and inventory
- FET and compliance reporting

### **Contracts and Pricing Management**

- Manage all contracts for products and/or services
- Fixed or variable rate pricing
- Retrieve pricing from various exchanges
- Effective start and end dates
- Minimum and maximum values for amount range calculations
- Prices, rates, taxes, and tariffs provide the basis for invoice calculations

### **Invoicing**

- Invoice generation can be manual and/or automatic
- Invoicing cycles can be continuous, daily, weekly, bi-weekly, monthly, etc.
- Continuous totals for current cycle
- Real-time credit risk outstanding
- Invoices available in PDF and other electronic forms
- Invoices include all taxes and user fees

### **IRS and EPA Compliance Reporting**

- IRS Approved ExSTARS 4030 Reporting
- EPA RIN Generation and Tracking

As a component based application, Dearman Enterprise Management™ is designed to work together in different combinations. A customer's particular needs determine which components are to be utilized. Under this methodology, customers pay for only the functionality needed.

### **About Dearman Systems, Inc.**

Dearman Systems, Inc., <http://www.dearmansystems.com>, is a software company focusing on the automation and enterprise management software needs of the bulk petroleum, aviation, and renewable fuels distribution industries. Established in Tucson, Arizona in 1988, Dearman Systems, Inc. has over two decades of experience in automating a variety of bulk liquids distribution facilities and in providing unparalleled customer support. The expertise of the Dearman Systems, Inc. team makes them uniquely qualified to provide superior technical solutions that enhance operational efficiencies and facilitate effective enterprise management.